



Funding Models for Affordable Housing

MASTERCLASS

Brisbane | Wednesday 29 March 2017 **Sydney** | Monday 3 April 2017
Melbourne | Wednesday 5 April 2017 **Perth** | Friday 7 April 2017

From the same
organisers who have
brought you:



Over 400 delegates
attended the previous
Affordable Housing
Development Summit!

Funding, financing and delivery models for affordable housing in Australia

New funding models, new affordable housing

The private sector, state governments and not-for-profit community housing providers are finding new ways to fund affordable housing targeted at low to moderate income households. Innovation has taken place around the country, however new developments (such as the introduction of the NDIS) and changes to state based funding have ensured that much complexity still surrounds funding initiatives.

Affordable housing policy, finance, delivery and risk management

Funding Models for Affordable Housing Masterclass will explore the different approaches available, review leading practice examples and discuss risks and opportunities with the different options.

Participants will benefit from learning about various financing and delivery models, and build skills in promoting schemes including affordable housing.

- Examine various **risks and opportunities in financing alternatives**
- Leverage housing **delivery innovations from key partnerships: both national and international examples**
- Understand what current and future policy initiatives, including state based social and affordable housing funds, and the **NDIS** mean for you and your organisation

MasterClass Leader



Dr Tony Gilmour
Chief Executive Officer
Housing Action Network

Tony is an affordable housing consultant with a passion for helping public, private and not-for-profit organisations deliver great outcomes for the communities they serve. He is founder and Chief Executive of the Housing Action Network - a leading housing consultancy operating across Australia and New Zealand.

Tony has worked on diverse projects, from helping regional community housing organisations increase capacity, to Australia's largest stock transfers and transforming social housing in Wellington. For four months in 2016 he was Acting General Manager of Junction Australia's community housing business in South Australia.

Tony is former President of the Australasian Housing Institute, and an Adjunct Research Fellow at Swinburne University. He has published internationally on growing the community housing sector, public housing estate renewal and financing affording housing. For two decades Tony worked in the banking and investment banking industry, with leading roles in Britain and Australia - latterly as an Associate Director of N M Rothschild Bank.

Hear what our past delegates have to say about the previous Affordable Housing Development Summit:

"An opportunity to network, gain knowledge of other models that have been successful in other organisations. An opportunity to ask questions and put your views towards all the presenters"
- **Compass Housing Services**

"High quality speakers in a well-developed program that maximises number of presentations + use of available time"
- **Lismore City Council**

"All speakers have been excellent & the structure of the event has been well organised & thought through in terms of topics/themes"
- **Adelaide City Council**

"Tony is very knowledgeable & has worked in the sector across a range of states, organisations etc." - **Access Housing**

"Topical, thoughtful and 100% useful. Thank you Tony."
- **QLD Department of Housing and Public Works**



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Ensuring sustainable funding and financing for affordable housing has always been one of the housing sector's largest challenges

The Australian Federal Government has committed itself to reassessing federal funding for housing programmes, however many states may still be faced with uncertainty when it comes to long-term funding. It is crucial for the industry to look beyond government funding and into the institutional investment sector for more innovative ways of financing housing programmes.

For instance, in 2016 St George Community Housing has received a \$61 million loan from Westpac to build 275 new homes. Superfund HESTA's \$6.7 million investment in Queensland's Horizon Housing is also another key example of new ways and access to build more social and affordable housing. With a significant need for sustainable funding models, it is essential to understand the impact of policy and funding changes and how to build proactive partnerships across policy, housing and finance.

The one-day **Funding Models for Affordable Housing Masterclass** will explore the implications of the current policy landscape, strategies and future opportunities for financing affordable housing.

Key Learning Objectives

This one-day workshop has been specifically designed to expose professionals involved in the development of community and social housing with the most crucial information and strategies on funding and financing models.

There will be plenty of opportunities for questions and advice, focusing on case studies and practical steps you can take back to work.

1. Understand what **current and future policy initiatives** including state based social and affordable housing funds and the **NDIS** mean for you
2. Gain insights on the **risks and opportunities in various financing and delivery models**
3. Employ **key skills in promoting affordable housing schemes**
4. Understand **key actors in affordable housing delivery** from **leading national and international examples**
5. Examine various **financing alternatives** and gain a competitive edge by **mixing and layering finance**
6. Analyse different state-based case studies on innovative approaches for **social housing renewal and cross-sector partnerships**

Who Should Attend

Delegates from private industries, government bodies, and housing providers involved in or have an interest in the development of affordable housing projects:

- Community and Social Housing Providers
- Non-for-Profit Organisations
- Federal, State and Local Government
- Planning and Housing Departments
- Community Development Specialists
- Property Developers
- Construction Firms and Home Builders
- Real Estate Developers
- Consultants and Lawyers
- Architects
- Engineering Firms
- Finance Institutions / Mortgage Lenders
- Law Firms

Programme

8:30 Registration and Welcome Coffee

Session 1: 9:00 – 10:30 Affordable housing in context

- Definitions and terms
- Affordable housing demand and supply
- Key actors in affordable housing delivery
- Leading state-based, national and international examples

10:30 Morning Tea

Session 2: 11:00 – 12:30 Financing alternatives

- Bank debt
- Aggregated bond finance (Commonwealth proposals)
- Grants and donations
- Shared equity and ownership
- Equity, including superannuation funds
- Mixing and layering finance
- Risks and opportunities

12:30 Networking Lunch

Session 3: 13:30 – 15:00 Delivery innovations

- Social housing renewal: review of leading practice
- Cross-subsidisation from market sales
- Using the planning system
- Cross-sector collaboration
- Public Private Partnerships

15:00 Afternoon Break

Session 4: 15:30 – 17:00 Current and future initiatives

- The housing continuum: innovative approaches
- Funding versus capital support for affordable housing (NRAS, SAHF, SDA and other approaches)
- Specialist Disability Accommodation (SDA) funding linked to NDIS packages
- Pathways to independence and home ownership

17:00 End of Workshop

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16-17 March 2017, Sydney

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REGISTRATION FORM

LOCATION AND DATE



Brisbane | Wednesday 29 March 2017

Sydney | Monday 3 April 2017

Melbourne | Wednesday 5 April 2017

Perth | Friday 7 April 2017

Hotel venue in CBD area (To be confirmed)

REGISTER NOW - 3 EASY WAYS

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| STANDARD RATES | Early-Bird Discounts | | | Full Price |
|--|--------------------------|--------------|--------------|--------------|
| Register Before | 31 January | 28 February | 31 March | 1 April |
| Workshop | \$1095 + GST | \$1195 + GST | \$1295 + GST | \$1395 + GST |
| SPECIAL PRICE FOR NOT-FOR-PROFIT ORGANISATIONS | | | | |
| Workshop | \$995 + GST | \$1095 + GST | \$1195 + GST | \$1295 + GST |
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DELEGATE AND COMPANY DETAILS

| | |
|--|--|
| <p>1</p> <p>Name:</p> <p>Job title:</p> <p>Tel:</p> <p>Email:</p> | <p>2</p> <p>Name:</p> <p>Job title:</p> <p>Tel:</p> <p>Email:</p> |
| <p>3</p> <p>Name:</p> <p>Job title:</p> <p>Tel:</p> <p>Email:</p> <p>Company name:</p> <p>Authorising manager:</p> <p>Tel:</p> <p>Email:</p> <p>Address:</p> <p>.....</p> | <p>4</p> <p>Name:</p> <p>Job title:</p> <p>Tel:</p> <p>Email:</p> |

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Travel & Accommodation

Delegates are responsible for the arrangement and payment of their own travel and accommodation. We have arranged a special room rate for delegates at a number of hotels. Please contact us for further details.

Terms & Conditions

- Upon registration all invoiced sums, including applicable taxes, are payable in full by the delegate to Aventedge
- Should a delegate be unable to attend the event then a substitute delegate is welcome at no extra charge. However, no pass sharing at the event is allowed.
- Should a delegate be unable to attend the event and wish to cancel their registration then this will be subject to the following:
 - All requests for cancellation need to be made in writing to the relevant Aventedge office
 - Cancellations are only permitted 28 days or more before the event date. A \$250 + GST administration fee will be charged per invoice
 - 15 to 27 days before the event date: no refunds will be allowed, however, a credit voucher valid for 12 months will be issued. A \$250 + GST administration fee will be charged per credit voucher.
 - Within 14 days before the event date: no cancellations or refunds permitted
 - Registrations can be transferred to a colleague from the same company before the event without a fee
- The event pass is valid for the designated person only. Pass sharing is not permitted.
- Aventedge will make its best endeavours to run the event per the published programme but reserves the right to alter the programme without notice including the substitution, alteration or cancellation of speakers, topics or the alteration of the dates of the event
- Aventedge is not responsible for any loss or damage as a result of a substitution, alteration, postponement or cancellation of an event
- All Intellectual Property rights in all materials produced or distributed by 'Aventedge' in connection with this event is expressly reserved and any unauthorised duplication, publication or distribution is prohibited
- Client information is kept on our database and used to assist in providing selected products and services which may be of interest to the Client and which will be communicated by letter, phone, fax, email or other electronic means
- Important note: While every reasonable effort will be made to adhere to the advertised package, we reserves the right to change event dates, sites or location or omit event features, or merge the event with another event, as it deems necessary without penalty and in such situations no refunds, part refunds or alternative offers shall be made. In the event that we permanently cancel an event for any reason whatsoever, (including, but not limited to any force majeure occurrence) and provided that the event is not postponed to a later date nor is merged with another event, the Client shall receive a credit note for the amount that the Client has paid to such permanently cancelled event, valid for up to one year to be used at another 'Aventedge' event. No refunds, part refunds or alternative offers shall be made.
- Governing law: This Agreement shall be governed and construed in accordance with the laws of the country this event is being held, and the parties submit to the exclusive jurisdiction of the Courts in that country. However, 'Aventedge' only is entitled to waive this right and submit to the jurisdiction of the courts in which the Client's office is located
- If you need to contact us for any reason concerning your registration, please email us at billing@aventedge.com
- If, for any reason, 'Aventedge' decides to cancel or postpone this conference, 'Aventedge' is not responsible for covering consequential costs (airfare, hotel, or other travel costs) incurred by clients.
- Completing and returning this Registration Form to us implies acceptance of the above Terms & Conditions.

Occasionally your details may be obtained from, or made available to, external companies who wish to communicate with you offers related to your business activities.

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Credit Card: Visit www.afhofunding.aventedge.com to pay with your credit card

Please quote **FMAH** and **YOUR COMPANY NAME** when making payment

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